
The
Arc

OF ATLANTIC COUNTY

Annual Report
July 1, 2004 - June 30, 2005



*Helping people with
developmental disabilities
in our community*



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Vision

People with developmental disabilities have the opportunities and supports they need to live the lives they choose.

Mission

The Arc of Atlantic County improves the lives of people with mental retardation and other developmental disabilities in our community. Through direct services, advocacy, education and prevention activities, we work in partnership with individuals and their families to make choices possible about how and where they live, learn, play and work.

Core Values

1. Quality of life is measured by the presence of personal outcomes that are important to each individual.
2. The Arc staff and volunteers enthusiastically commit themselves to meeting the needs and supporting the dreams of those we serve.
3. Improving the quality of life for people with disabilities improves the quality of our community.

Executive Staff

Deborah Davies, Ph.D., *Chief Executive Officer*

Patricia Jones, *Chief Operations Officer*

Jill Cornforth Lemon, *Chief Financial Officer*

Administrative Offices

6550 Delilah Road, Suite 101
Egg Harbor Township, NJ 08234
Phone: (609) 485-0800
www.arcatlantic.org



Message from the C.E.O.

Dear Friends of The Arc:

It is important for any organization to stop occasionally and take the time to think carefully about both staying focused and looking toward the future. The board and executive staff did exactly that when we identified areas of strategic attention for FY 2005. Those areas included: Quality, New Service Initiatives, New Administrative and Training Space, and Resource Development. You will see several ways in which we addressed these issues in Fy2005 in this Annual Report.

One major goal in the area of Quality was to create ongoing strategies for addressing and monitoring basic assurances. If we cannot assure health, safety and freedom from abuse and neglect for the people we serve, we surely are not the agency we aspire to be. We enhanced staff training opportunities, created new monitoring systems and improved our ability to investigate allegations of abuse. While this may not seem at first to be an area we would want to “brag” about in a publication, a focus on these basic assurances was important in clarifying our commitment to the people we serve and their families.

The goal of being in a new administrative and training space by January of 2005 proved to be too ambitious. On January 20, 2005, however, we signed a contract with Bellevue Properties to purchase space at 6550 Delilah Road in Egg Harbor Township and expect to be in our new home by the fall of 2005. Watch this space in next year's Annual Report for our success story about moving into new space!



Debbie Davies signs the contract for the new building in Egg Harbor Township.

The time we spent preparing for FY2005 did indeed help us stay focused and look toward the future. I am grateful for the ongoing commitment of so many who help us move to that future.

Deborah Davies, Ph.D.
Chief Executive Officer

Quality



For human service organizations like The Arc of Atlantic County, one of the greatest indicators of success is an accreditation by the Council on Quality and Leadership (CQL), an organization established to 'improve the quality of services and supports for people with intellectual disabilities and mental illness.' We are proud to say that in October 2004, we were awarded a two-year accreditation by the CQL, making The Arc of Atlantic County the only organization in New Jersey to achieve this status.

The Council uses a system known as Personal Outcomes Measures to help them determine an organization's level of quality from the consumer's point of view. They asked consumers and care givers whether The Arc helped them meet their personal goals and reviewed The Arc's systems of service delivery, quality management, administration, policies and procedures.

Accreditation by CQL ensures The Arc of Atlantic County is accountable to service recipients and assures funders that valuable community resources are used efficiently and comprehensively. It also means that The Arc supports people in achieving personal outcomes in their lives and demonstrates our commitment to quality as service providers.



Alex Morton, front, celebrates the announcement of The Arc of Atlantic County's accreditation by the Council on Quality and Leadership, October 2004.



'Fish-grams' helped acknowledge and celebrate the efforts of individual staff members.

We believe it is important to recognize individual staff members for their roles in improving people's lives. One way we did this was to give staff the opportunity to praise each others efforts with special thank-you 'fish-grams' that were hung in the lobby of our administrative building. By celebrating our individual contributions, we ensure a continued emphasis on providing quality in all areas of service.

Awards, Celebrations and Services



Dale Jewell proudly poses with Arc staff and his Donald J. Sykes Award.

This year, Dale Jewell received the 16th annual Donald J. Sykes Award from Atlantic County's Department of Human Services for overcoming his disability. Dale lived in Arc residential programs and has owned his own condo in the past, but in May 2005 he fulfilled a lifelong dream and bought his own farm. Dale retired from his job at Showboat Casino in 1999 and now enjoys raising chickens. He has a passion for the Civil War and loves to throw holiday parties. Dale is just one of many consumers and staff who celebrated achievements this year.

Following the success of last year's holiday Art Auction, our Leadership Committee hosted "Joy From The Arc," a card-making party for staff, consumers and board members. Guests prepared delicious food, made greeting cards for local nursing home residents, and sang carols together. Santa Claus made his regular appearance at this annual holiday gathering.



Our 'Joy From The Arc' holiday card-making party was host to 118 service recipients, board members and staff.

We've also had some exciting additions to the services we provide. In September 2004, The Arc's Supported Employment Services became an approved vendor for the New Jersey Division of Vocation Rehabilitation Services (NJDVRS). This allows The Arc to offer Supported Employment Services as well as Time Limited Job Coaching Services to a much larger population. Referrals are made to DVRS through an individual's Case Manager directly to a Vocational Rehabilitation counselor.

This year also marked the beginning of our participation in a new statewide initiative, Real Life Choices, which allows families of people with developmental disabilities to design their own care plan in order to maintain independence and provide alternatives to placing their family member in a group home or supervised apartment.

Awards, Celebrations and Services



Jack Daniel and Steve Simons, Maintenance staff



Rahsaan Davis, North Main group home



Angelo Rodriguez, Employment Services Coordinator



Lynn Lippert, Human Resources Director



Shirley Massey, RMS group home, and Debby Smith, HR Coordinator



Evetta Brittingham, Odessa group home



Community Coordinators Lori Lopez (L) and Sue Kinsell



Shereen MacDonald, Supportive Living Coordinator



Kathi Lentz, Family Support Coordinator

Public Support



Carmen Bannon, left, and Joe Silipena were honored at a new fundraising event, the Tribute Banquet.

The Arc of Atlantic County has enjoyed many years of successful fundraising events, including, for the past four years, the annual Dance Party. The Dance Party was a favorite of many, but the funds raised were not meeting our growing needs. Thus, we put our Dance Party to rest and introduced a new format in 2005 - the Tribute Banquet.

The Tribute Banquet was designed to honor individuals who have made a great impact on both The Arc and the community in which we live, while allowing us to raise funds and introduce The Arc of Atlantic County to a host of new potential donors each year.

The 2005 Tribute Banquet honored Carmen Bannon, an emeritus Arc board member, and Joe Silipena, a key player in The Arc's success over the years. We welcomed over 130 friends of Carmen, Joe and The Arc to help us honor them and raised over \$51,000 in net profit! This is a 53 % increase from the previous year, indicating the new Tribute Banquet format was a huge success.

The 2005 Step Up For The Arc Walkathon on May 14, 2005 also made history, netting over \$18,000 in profit! This by far topped the previous year's \$6,000 profit thanks to a group of dedicated and passionate walkers. Along with many other generous people, the Masonic Lodges of Atlantic County truly 'stepped up' and provided walkers, volunteers and over \$5,000 in sponsorships!



A Shriners clown entertains walkers at the 2005 Step Up For The Arc Walkathon.

Countless individuals and companies showed their support of The Arc throughout the year through generous financial contributions and volunteerism. In October, thirty realtors from Prudential Fox & Roach cleaned and painted our Weiler group home and made a tremendous difference in the quality of life of the residents. Additionally, UBS Financial Services of Northfield presented our board with a \$5,500 check to help The Arc send children to summer camp. Our after-school and Saturday programs benefitted from the generosity of Steve Eggly, owner of East Coast Wholesale, who donated over \$3,700 for supplies, toys and field trips.

Accountability

Individuals & Families

Served by The Arc in FY 2005

Residential Service	135
Employment Service	79
Recreation	280
Family Support/Real Life Choices*	345
Case Management	308

*A person may use more than one Family Support Service.

The Arc Employees in FY 2005

Full time	185
Part time	45
Substitutes	35

The Arc Finances for FY 2005

Revenues

Contract Revenue	\$7,380,834
Program Fees	349,585
Investments	26,428
United Way	60,555
Charitable & Foundation Support	90,379
Fundraising	113,480
Thrift Shop	64,325
Other	14,539

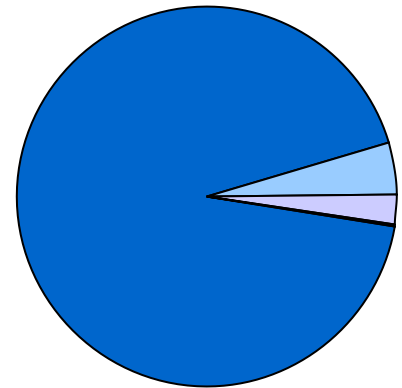
Total Revenues **\$8,100,125**

Expenses

Direct Service	\$7,064,781
General and Administrative	840,839
Thrift Shop	26,076
Development/Public Information	92,710

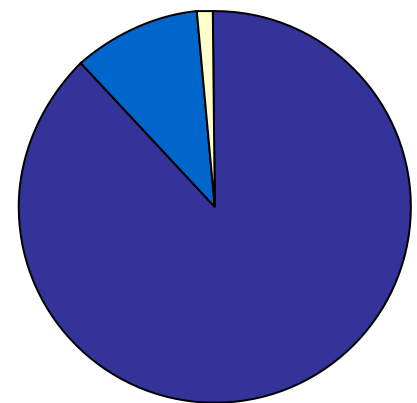
Total Expenses **\$8,024,406**

Support & Revenue



■ Contract Revenue
■ Program Fees
■ Foundations & Fundraising

Expenses

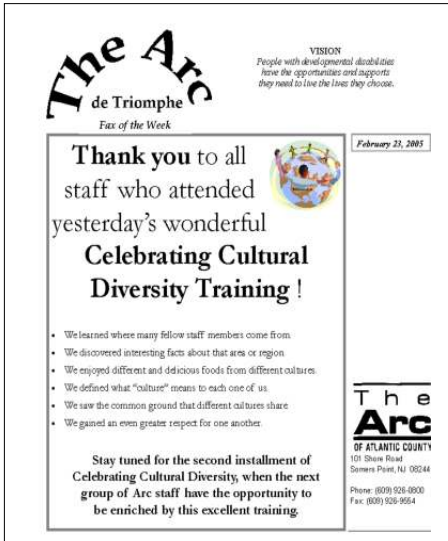


■ Direct Service
■ General & Administrative
■ Development

Audited by Capaldi, Reynolds & Pelosi, Certified Public Accountants.
Audited financial statements are available by request.

Staff and Board Development

With over 180 full-time and 40 part-time staff, most working out in the field, we are continually developing new ways to maintain communication with each other and provide staff with opportunities to develop both personally and professionally.



The Arc's 'Fax of the Week' provides a great means of communicating with staff.

One of the most recent and successful methods of communicating with all of our staff is through our Fax of the Week, also known as 'The Arc de Triomphe.' Each week, the development department drafts a simple motivational message, an announcement of an agency-wide event, or general safety tips and distributes it via fax to our group homes and offices. It's a great way to share knowledge with our fellow coworkers and has become an important communication tool for all departments.

Professional and personal development events abound at The Arc. One example, Celebrating Cultural Diversity brought Arc employees together to share our wide range of ethnic backgrounds, discuss what 'culture' means to each of us, and overall, gain a deeper respect for one another. We also hosted regular 'Lunch and a Movie' events for staff to get together over lunch to view inspiring films, such as *Collector of Bedford Street* and *How's Your News?* that focus on people with developmental disabilities or on professional development for service providers.

Another group that is critical to the success of The Arc is our Board of Directors. Our Board continues to evolve each year and provides strong leadership and support to the organization. This year, we welcomed several new board members who bring important talents and perspectives. The new members include a newcomer to Atlantic County with a background in Special Education, a health care professional, an individual who strengthens the financial expertise of the board, a returning board member, and a former Arc development staff person. These individuals rejuvenated the board and offered keen insight from their respective backgrounds throughout the year.



Board member Herb Hummel (second from left) stands with new board members Dot Saatkamp, Kevin McDonnell, Patrick Geubtner, Rick Walker and Laura Clements.

Generous Donors

Major Funding Sources

The Division of Developmental Disabilities
The Division of Youth and Family Services
The Office for Prevention of Mental Retardation and Developmental Disabilities
The Division of Vocational Rehabilitation
United Way of Atlantic County

Foundation/Service Organization Grants

Excelsior Scottish Rite Masons
Fox and Roach Charities
Galloway PAL
Knights of Columbus
Prudential Foundation
Seelig Family Foundation
SEI Private Trust
The Charity League
The Gold Foundation
The Joan and Marc Miller Foundation
The Monica Buckley Memorial Foundation
The Odessa F. & Henry D. Kahrs Charitable Trust
The Readers Digest Foundation
The Stroser Foundation
UBS Financial Services, Inc.
United States Golf Association

\$2,500 and Above

Gene and Cindy Arnone
Bollinger Insurance/
Jack Cornell Sheppard Jr.
Commerce Bank
Deborah Davies, Ph.D.
East Coast Wholesale / Steve Eggly
Herbert G. Hummel
Mr. & Mrs. Joe Silipena

\$1,000-\$2,499

AC Linen Supply
AIG Marketing Inc.
Atlantic City Hilton Dealers Association
Atlantic County Special Services School District
Peter and Debbie Beck
Patricia Beebe
Matthew Callaghan
Capaldi, Reynolds & Pelosi, CPA
Cape Savings Bank
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Fitzpatrick, Bongiovanni & Kelly, P.C.
Howard and Gayle Gross
Hilton Casino Resort
Francis Iacobucci
Jersey Shore Parrot Heads
Pat Jones
Chris Kelly
Jill and John Lemon
Levine, Staller, Sklar, Chan & Donnelly
Kevin and Pat McDonnell
Steven Metz
David Middlebrook
Mutual of America
Parke Bank
Print Art, Inc.
Remington, Vernick & Walberg Engineers
Al and Gail Ruggiero
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Special Olympics New Jersey
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\$250-\$999

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\$250-\$999 (cont.)

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Oldsmobile, Inc.
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Resorts International
Ronald Rhodes
Alan Rivin
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\$100-\$249

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Services

Residential

Residential services support adults to live in the community and lead satisfying and productive lives.

Case Management

The Arc employs social workers who provide case management services to individuals with developmental disabilities and their families. Case management includes advocacy, information and referral, and coordination with a variety of community services.



Employment

Employment Services support people with developmental disabilities in securing jobs that reflect their interests and abilities.

Family Support and Respite

The Arc has designed an array of services that offer caregivers a break from assisting a family member with a disability, as well as other services designed to support families.

Recreation

Recreation activities emphasize participants to engage comfortably



skill training which in turn helps in community-based activities.

The Arc of Atlantic County
6550 Delilah Road, Suite 101
Egg Harbor Township, NJ 08244
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